



A Service-Disabled Veteran-Owned Small Business

# Capabilities Statement

Manus Medical, LLC  
3420 Pump Road  
Suite 348  
Richmond, VA 23233  
1-888-806-2007  
www.manusmed.com



**Federal Supply Schedule:**

6510, 6515, 6530, 6532

**Contract Number:**

V797P-4138B; 65IIA

**DUNS:** 800604196

**CAGE:** 4SL19

**Business Size:** Small

A Service-Disabled Veteran-Owned Business (SDVOB)

**NAICS Codes:**

423450—Medical, Dental, Hospital  
Equipment and Supplies Merchant  
Wholesalers

541614—Process, Distribution,  
Logistics Consulting

443120—Computer and Software  
Stores

**Tax ID:** 26-0309640

## Service Lines

### *What We Do*

To provide our rapidly growing roster of Federal acute care facilities with the latest innovations in medical supplies and equipment at the lowest possible prices, Manus Medical offers highly specialized service lines, focusing on custom surgical procedure trays, select operating room supplies, select urological devices, rehabilitation equipment specializing in stroke, traumatic brain injury (TBI), Parkinson's Disease, and patient mobility devices.

## What You Need, When You Need It

### *Logistics, Distribution, Transportation*

Manus Medical manages inventories up to the point of delivery, and stringently adheres to lean inventory management techniques utilizing a sophisticated third-party logistics network and transportation optimization to ensure one- to five-business day delivery for routine replenishment requirements anywhere in the United States. Products are distributed from our Richmond, Virginia distribution facility strategically located near two major interstate arteries and Richmond International Airport.

## Strategic Partnerships

Through partnerships with some of the top manufacturers of medical supplies and equipment in the United States, Manus Medical offers customers superior quality custom supplies and groundbreaking technology at budget-conscious prices. A complete list of Manus Medical's manufacturing partners can be found on the following page.

## Consulting Services

With more than a century of collective acute care, clinical care, and supply chain experience, Manus Medical features health care supply chain consulting services specializing in sourcing, cost containment, inventory management, distribution, and product standardization.

## Procurement Credit Status

Wholly owned by a Service-Disabled Veteran, Manus Medical's status as a Small Business, Veteran-owned Small Business, and Service-Disabled-Owned Small Business helps fulfill the Federally established spending goals for SDVOB, Veteran-Owned Businesses, and Small Business procurement credits. Manus Medical products are listed on the Federal Supply Schedule.

### Client Roster

To date, Manus Medical has successfully fulfilled more than 400 supply and consulting contracts for the following facilities:

VA Bay Pines, FL      VA Fargo, ND  
VA Gainesville, FL      VA Orlando, FL  
VA Richmond, VA      VA Salisbury, NC  
VA San Antonio, TX      VA Tucson, AZ  
VA Washington, D.C.

Biomedical Advance Research and Development Authority  
Department of Health and Human Services  
King Faisal Specialist Hospital and Research Center  
(Riyadh, Kingdom of Saudi Arabia)

### About Manus Medical

Operating as a Service-Disabled Veteran Owned Small Business (SDVOSB), Manus Medical has served as a provider of specialized healthcare medical supplies, equipment, and consultation service since 2007. Headquartered in Richmond, Virginia, Manus Medical has, to date, fulfilled more than 400 Federal contracts, and features the industry's most rapidly growing client roster of U.S. Department of Veterans Affairs acute care facilities, U.S. Department of Health and Human Services facilities, and health care facilities abroad. Manus Medical's sales, consulting, and licensed clinical staff offer more than a century of collective supply chain and clinical experience. Manus Medical is verified by the Center for Veterans Enterprise (CVE), and is a member of the National Veteran Owned Business Association.

### Service, Expertise, Leadership

Our experienced, licensed, and highly trained staff is here to see to your every need. Manus Medical's business model is based on a collaborative effort between our sales and customer service teams and each customer to ensure 100 percent satisfaction.

### Manufacturing Partners



## Featured Products

*Custom Surgical Procedure Trays*



Manus Medical features more than 5,000 combinations of custom and standard brand-neutral surgical procedure trays packaged by Avid Medical.

*Urinary Catheter Valve*



The Tru-Flo catheter valve eliminates the need for drainage bags for patients fitted with Foley or suprapubic catheters, enabling more natural bladder function and improved quality of life.

*Endoscopic Port Device*



This revolutionary endoscopic port cleaner by CSE Designs significantly increases endoscopic camera visibility throughout a procedure by reducing the amount of blood and debris clogging in ports and trocars more safely and efficiently than previous methods.